# Lower Salford Township Recreation Authority Meeting December 15, 2022

The meeting of the Lower Salford Township Recreation Authority was called to order by Chairman Doug Gifford at 7:00 p.m. Present were members Keith Bergman, Karl Janetka, Pete Henning and James O'Malley. Also present were John Brown, President, Great Life Golf; Dan Washleski, General Manager, Lederach Golf Course and Joseph Czajkowski, Township Manager

# **Approval of Minutes**

Mr. Bergman moved to approve the October 27, 2022 meeting minutes. Mr. O'Malley seconded the motion. The motion passed unanimously.

#### **Monthly Updates**

#### **Maintenance**

Mr. Washleski reported that the cart path at hole 6 was looking good as were the paths near holes 12, 13 and 14.

Dan said that course restrooms have been winterized. He said that they will need new doors.

The fountain has been removed from the pond and the awning on the club house has been taken down.

Dan said that there is one part-time maintenance person left who will work the weekends.

The carts are in good shape; they are doing minimal maintenance as they are to be replaced in 2023.

John Brown said that they are looking at the numbers for a new cart fleet. They will be asking for a buyout number and may possibly sell them if they can realize a return of \$500 to \$600 per cart.

#### **Financials**

Mr. Washleski noted that the APR was \$66.25 for the month of November. Net operating income was \$71,804.76 on a budget of \$68,228.30. Dan said that food and beverage will save the December budget.

Dan presented the 2023 budget noting that he budgeted a 2023 NOI at \$330,010. The Board was comfortable with that number. John Brown said that Lederach was one of their most profitable courses in their portfolio and that he was confident that they would weather any downturn.

Chairman Gifford asked for a motion to approve the 2023 budget. Mr. Bergman moved to adopt the 2023 budget. Mr. Janetka seconded the motion. The motion passed unanimously.

# **Old Business**

Dan said that he is ordering new range balls as per the Board's direction. He also said that he would like to order a couple of new rental club sets as the ones they currently have on hand are older and cobbled together. The Board felt that that was a good idea.

# **New Business**

John Brown reviewed the merger between Brown Golf and Great life. The new company's name is Great Life Golf. He said that they are now the #10 golf management company in the United States

# **Public Comment**

Mr. Janetka moved to adjourn the meeting at 7:35 p.m. Mr. O'Malley seconded the motion.

The next meeting of the Recreation Authority Board will be Thursday, February 23, 2023, at 7:00 p.m. at the Township building.

Respectfully Submitted,

Pete Henning, Secretary